



**RF  
INVESTMENT  
PARTNERS**

NEW YORK | CHICAGO | CHARLOTTE | AUSTIN  
[www.rf-partners.com](http://www.rf-partners.com)

# Aligning our expertise & capital with your vision.

**RF provides innovative capital for visionary founders to help build differentiated businesses.**

With approximately \$700 million of capital under management, RF Investment Partners invests in lower-middle-market businesses with a focus in Software, Healthcare Services, and Business Services. RF is often the first institutional investor, offering investment across the capital structure that aligns with the company's growth strategy. Through a partnership approach, we provide guidance based on our deep sector expertise and understanding of broad market dynamics.

## Size Parameters

### Business Services & Healthcare Services Companies

\$10M+Revenue  
\$2M+EBITDA  
10%+EBITDA Margins

### Software Companies

\$5M+ ARR  
70%+ Gross Margins  
85%+ Revenue Retention  
Pathway to Positive Cash Flow  
Within 18 Months

## Sectors

Software  
Business Services  
Healthcare Services

## Transaction Types

Liquidity Events  
Growth Capital Investments  
Acquisition Capital  
Management Buyouts  
Recapitalizations  
Independent Sponsor / Search Fund

## Investment Parameters

\$10 - \$40M Transaction Size  
Interest Only

## Securities

Unitranche Debt  
Subordinated Debt  
Preferred / Common Equity

## CONTACT INFORMATION

*For Business Services & Healthcare Services Opportunities:*

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# Investment Portfolio

## SOFTWARE

<b>PEG</b> SAFETY	<b>GrowthZone</b> smarter association software	<b>BOLTON</b> TECHNOLOGY	<b>COMPLY365</b>	<b>RELAY</b>	<b>NetVendor</b>	<b>ramsoft</b>
May 2018*	October 2019*	March 2020	December 2020*	March 2021*	May 2021*	July 2021*
<b>ordergrove</b>	<b>allied</b> PAYMENT NETWORK	<b>OffenderWatch</b> Prevent the Unthinkable	<b>lackthorn</b>	<b>NEXTPOINT</b>	<b>Covr</b>	<b>Boardable</b>
November 2021*	May 2022*	June 2022*	June 2022	April 2023	July 2024	May 2026

## HEALTHCARE SERVICES

<b>U.S. Endodontics Partners</b>	<b>SELECT</b> Dental Management, LLC	<b>The Skin Center</b>	<b>specialty</b> DENTAL BRANDS
December 2018*	March 2021	December 2021	March 2022
<b>MAX</b> SURGICAL SPECIALTY MANAGEMENT	<b>US VISION MED PARTNERS</b>	<b>Altra omici</b> pharmaceuticals	<b>VALLEY vitalcare</b>
September 2022	March 2024	May 2024	December 2024

## BUSINESS SERVICES

<b>MHW</b>	<b>HMN</b> HEALTH Media NETWORK	<b>true</b>	<b>SPATCO</b>	<b>NexGen Solutions</b>	<b>LEADERSHIP CIRCLE</b>	<b>sdii</b> GLOBAL
February 2018*	December 2018*	March 2019*	November 2019*	April 2021	December 2021	October 2022
<b>Ally Waste</b>	<b>DIAMOND</b> LANDSCAPING	<b>ProSite SERVICES</b>	<b>S&amp;K</b> BUILDING SERVICES	<b>NSG NOREL</b>	<b>Precision</b> SERVICE a neighborly company	
December 2022*	July 2023	July 2024	December 2024	November 2025	January 2026	

## CONSUMER & NICHE MANUFACTURING

<b>LUGANO</b> DIAMONDS	<b>CPI</b> charlesproducts inc.	<b>Greentech</b>	<b>FOXTRONICS</b> ELECTRONICS MANUFACTURING SERVICES
June 2018*	December 2018	March 2021*	August 2024

\*represents exited portfolio companies

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