



**RF  
INVESTMENT  
PARTNERS**

NEW YORK | CHICAGO | CHARLOTTE | AUSTIN

[www.rf-partners.com](http://www.rf-partners.com)

# Aligning our expertise & capital with your vision.

**RF provides innovative capital for visionary founders to help build differentiated businesses.**

With approximately \$700 million of capital under management, RF Investment Partners invests in lower-middle-market businesses with a focus in Software, Healthcare Services, and Business Services. RF is often the first institutional investor, offering investment across the capital structure that aligns with the company's growth strategy. Through a partnership approach, we provide guidance based on our deep sector expertise and understanding of broad market dynamics.

## Size Parameters

### **Business Services & Healthcare Companies**

\$10M+Revenue

\$2M+EBITDA

10%+EBITDA Margins

### **Software Companies**

\$5M+ ARR

70%+ Gross Margins

85%+ Revenue Retention

Pathway to Positive Cash Flow

Within 18 Months

## Sectors

Software

Business Services

Healthcare Services

## Transaction Types

Liquidity Events

Growth Capital Investments

Acquisition Capital

Management Buyouts

Recapitalizations

Independent Sponsor / Search Fund

## Investment Parameters

\$10 - \$40M Transaction Size

Interest Only

## Securities

Unitranche Debt

Subordinated Debt

Preferred / Common Equity

## CONTACT INFORMATION

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# Investment Portfolio

## SOFTWARE



May 2018\*



October 2019\*



March 2020



December 2020\*



March 2021\*



May 2021\*



July 2021



November 2021\*



May 2022\*



June 2022\*



June 2022



April 2023



July 2024

## HEALTHCARE SERVICES



December 2018\*



March 2021

The Skin Center

December 2021



March 2022



September 2022



March 2024



May 2024



December 2024

## BUSINESS SERVICES



February 2018\*



December 2018\*

true

March 2019\*



November 2019\*



April 2021



December 2025



December 2021



October 2022



December 2022



July 2023



July 2024



December 2024

## CONSUMER & NICHE MANUFACTURING



June 2018\*



December 2018



March 2021\*



August 2024

\*represents exited portfolio companies

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