

Aligning our expertise & capital with your vision.

RF provides innovative capital for visionary founders to help build differentiated businesses.

With approximately \$700 million of capital under management, RF Investment Partners invests in lower-middle-market businesses with a focus in Software, Healthcare Services, and Business Services. RF is often the first institutional investor, offering investment across the capital structure that aligns with the company's growth strategy. Through a partnership approach, we provide guidance based on our deep sector expertise and understanding of broad market dynamics.

Size Parameters

Business Services & Healthcare Companies
\$10M+Revenue

\$2M+EBITDA 10%+EBITDA Margins

Software Companies

\$5M+ARR

70%+ Gross Margins

85%+ Revenue Retention

Pathway to Positive Cash Flow

Within 18 Months

Sectors

Software

Business Services

Healthcare Services

Transaction Types

Liquidity Events

Growth Capital Investments

Acquisition Capital

Management Buyouts

Recapitalizations

Independent Sponsor / Search Fund

Investment Parameters

\$10 - \$40M Transaction Size

Interest Only

Securities

Unitranche Debt Subordinated Debt

Preferred / Common Equity

CONTACT INFORMATION

For Software Opportunities:

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NEW YORK | CHICAGO | CHARLOTTE | AUSTIN www.rf-partners.com

Investment Portfolio

SOFTWARE







COMPLY 365

RELAY //

NetVendor ≥ ramsoft

May 2021

May 2018*

October 2019*

March 2020

December 2020*

March 2021*

July 2021

ordergrove



OffenderWatch

Iackthorn

NEXTPOINT

November 2021*

May 2022

June 2022

June 2022

July 2024

April 2023

HEALTHCARE SERVICES





The Skin Center



December 2018*



March 2021

December 2021

March 2022

SURGICAL SPECIALTY MANAGEMENT





March 2024



May 2024



December 2024

BUSINESS SERVICES





true





NexGenSolutions

February 2018*



December 2018*

March 2019*

November 2019*

April 2021

CIRCLE





October 2022



December 2022



July 2023



July 2024



December 2024

CONSUMER & NICHE MANUFACTURING



June 2018*



December 2018





August 2024



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