

Aligning our expertise & capital with your vision.

RF provides innovative capital for visionary founders to help build differentiated businesses.

With approximately \$700 million of capital under management, RF Investment Partners invests in lower-middle-market businesses with a focus in Software, Healthcare Services, and Business Services. RF is often the first institutional investor, offering investment across the capital structure that aligns with the company's growth strategy. Through a partnership approach, we provide guidance based on our deep sector expertise and understanding of broad market dynamics.

Size Parameters

Business Services & Healthcare

Companies

\$10M+Revenue \$2M+EBITDA 10%+EBITDA Margins

Software Companies

\$5M+ARR

70%+ Gross Margins

85%+ Revenue Retention

Pathway to Positive Cash Flow

Within 18 Months

Sectors

Software Business Services Healthcare Services

Transaction Types

Liquidity Events **Growth Capital Investments** Acquisition Capital Management Buyouts Recapitalizations

Independent Sponsor / Search Fund

Investment Parameters

\$10 - \$40M Transaction Size Interest Only

Securities

Unitranche Debt Subordinated Debt Preferred / Common Equity

CONTACT INFORMATION

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NEW YORK | CHICAGO | CHARLOTTE | AUSTIN www.rf-partners.com

Investment Portfolio

SOFTWARE







C@MPLY365

RELAY //

NET VENDOR"

***** ramsoft

May 2018*

October 2019*

March 2020

December 2020*

March 2021*

May 2021

July 2021

ordergrove



OffenderWatch®

3lackthorn

NEXTPOINT

Covr

November 2021*

May 2022

June 2022

June 2022

April 2023

July 2024

HEALTHCARE SERVICES

U.S. Endodontics Partners



The Skin Center



X SURGICAL SPECIALTY MANAGEMENT

altro Omici

December 2018*

March 2021

21 December 2021

March 2022

September 2022

May 2024

BUSINESS SERVICES



February 2018*



December 2018*

true

March 2019*

· Joint

November 2019



April 2021

CIRCLE

December 2021



October 2022



December 2022



July 2023



July 2024

CONSUMER & NICHE MANUFACTURING

LUGANO°

charlesproductsinc.



March 2021



August 2024

June 2018*

December 2018

*represents exited portfolio companies

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