

# Aligning our expertise & capital with your vision.

# RF provides innovative capital for visionary founders to help build differentiated businesses.

With approximately \$700 million of capital under management, RF Investment Partners invests in lower-middle-market businesses with a focus in Software, Healthcare Services, and Business Services. RF is often the first institutional investor, offering investment across the capital structure that aligns with the company's growth strategy. Through a partnership approach, we provide guidance based on our deep sector expertise and understanding of broad market dynamics.

## **Size Parameters**

# **Business Services & Healthcare Companies**

\$10M+Revenue \$2M+EBITDA 10%+EBITDA Margins

Software Companies \$5M+ ARR 70%+ Gross Margins 85%+ Revenue Retention Pathway to Positive Cash Flow Within 18 Months

## **Sectors**

Software
Business Services
Healthcare Services

# **Transaction Types**

Liquidity Events
Growth Capital Investments
Acquisition Capital
Management Buyouts
Recapitalizations

# Investment Parameters

\$10 - \$40M Transaction Size Interest Only

# **Securities**

Unitranche Debt Subordinated Debt Preferred / Common Equity

## **CONTACT INFORMATION**

For Software Opportunities:
JACOB **GORDON**jgordon@rf-partners
413.992.7903

For Business Services & Healthcare Opportunities:
PAT **RIGGIO**priggio@rf-partners
312.508.4342





# **Investment Portfolio**

## SOFTWARE





BOLT ON

C9MPLY365

RELAY //

NET VENDOR

May 2018\*

October 2019\*

March 2020

December 2020

March 2021

May 2021

RamSoft

ordergrove.

allied

OffenderWatch

**Blackthorn** 

NEXTPOINT

July 2021

November 2021\*

May 2022

June 2022

June 2022

April 2023

## HEALTHCARE SERVICES

U.S. Endodontics
Partners



The Skin Center

specialty BRANDS

X SURGICAL SPECIALTY MANAGEMENT

December 2018\*

March 2021

December 2021

March 2022

September 2022

#### BUSINESS SERVICES





true





February 2018\*

December 2018\*

March 2019\*

June 2019

November 2019



April 2021

CIRCLE.

December 2021



October 2022



December 2022

#### CONSUMER & NICHE MANUFACTURING



charlesproductsinc.



June 2018\*

December 2018



March 2021