



RF
INVESTMENT
PARTNERS

Aligning our expertise & capital with your vision.

RF provides innovative capital for visionary founders to help build differentiated businesses.

With over \$680 million of capital under management, RF Investment Partners invests in lower-middle-market businesses with a focus in Software, Healthcare Services, and Business Services. RF is often the first institutional investor, offering investment across the capital structure that aligns with the company's growth strategy. Through a partnership approach, we provide guidance based on our deep sector expertise and understanding of broad market dynamics.

Size Parameters

Business Services & Healthcare Companies

\$10M+Revenue
\$2M+EBITDA
10%+EBITDA Margins

Software Companies

\$5M+ ARR
70%+ Gross Margins
85%+ Revenue Retention
Positive Cash Flow

Sectors

Software
Business Services
Healthcare Services

Transaction Types

Liquidity Events
Growth Capital Investments
Acquisition Capital
Management Buyouts
Recapitalizations
Independent Sponsor / Search Fund

Investment Parameters

\$10 - \$40M Transaction Size
Interest Only

Securities

Unitranche Debt
Subordinated Debt
Preferred / Common Equity

CONTACT INFORMATION

For Software Opportunities:

JACOB **GORDON** / Director
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For Business Services & Healthcare Opportunities:

JOHN **ROMNEY** / Head of Originations
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Investment Portfolio

SOFTWARE



INVESTMENT DATE
May 2018*



INVESTMENT DATE
October 2019*



INVESTMENT DATE
March 2020



INVESTMENT DATE
December 2020



INVESTMENT DATE
March 2021



INVESTMENT DATE
May 2021



INVESTMENT DATE
July 2021



INVESTMENT DATE
November 2021*



INVESTMENT DATE
May 2022



INVESTMENT DATE
June 2022



INVESTMENT DATE
June 2022



INVESTMENT DATE
April 2023

HEALTHCARE SERVICES



INVESTMENT DATE
December 2018*



INVESTMENT DATE
March 2021

The Skin Center

INVESTMENT DATE
December 2021



INVESTMENT DATE
March 2022



INVESTMENT DATE
September 2022

BUSINESS SERVICES



INVESTMENT DATE
February 2018*



INVESTMENT DATE
December 2018*



INVESTMENT DATE
March 2019*



INVESTMENT DATE
June 2019



INVESTMENT DATE
November 2019



INVESTMENT DATE
April 2021



INVESTMENT DATE
December 2021



INVESTMENT DATE
October 2022



INVESTMENT DATE
December 2022

CONSUMER & NICHE MANUFACTURING



INVESTMENT DATE
June 2018*



INVESTMENT DATE
December 2018



INVESTMENT DATE
March 2021

*represents exited portfolio companies

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