



Providing Flexible Debt and Structured Equity Solutions to Growth Oriented Companies

RF Investment Partners ("RF") is a private investment firm managing \$328 million of capital (including private capital and projected SBA leverage) across various investment vehicles, including Small Business Investment Company ("SBIC") funds. RF is dedicated to using flexible debt and equity financing solutions to support exceptional management teams in lower-middle-market companies. Further information is available at www.rf-partners.com.

| INVESTMENT PARAMETERS: TRADITIONAL BUSINESS | | | INVESTMENT PARAMETERS: SOFTWARE BUSINESS | | |
|---|--------------|---------------|--|--------------|---------------|
| REVENUE | EBITDA | EBITDA MARGIN | ARR | GROSS MARGIN | NET RETENTION |
| \$10 - \$75mm | \$2 - \$10mm | 10%+ | \$5 - \$10mm | 70%+ | 90%+ |

INVESTMENT PROFILE









TRANSACTION TYPES

| | | |
|--|--|---|
|  Management Buyouts |  Shareholder Liquidity Events |  Recapitalizations |
|  Acquisition or Growth Financing |  Independent Sponsor / Search Fund |  Family Ownership / Generational Transition |

SECURITIES

| | | | | |
|-------------|---------------|---------------------|--------------------|-----------------|
| ✓ Untranche | ✓ Second Lien | ✓ Subordinated Debt | ✓ Preferred Equity | ✓ Common Equity |
|-------------|---------------|---------------------|--------------------|-----------------|

INDUSTRY SECTORS

| | | | |
|---|---|---|--|
|  Business Services |  Consumer Products & Services |  Education & Training Solutions |  Healthcare Services |
|  License & Maintenance Software |  Industrial & Niche Manufacturing |  Distribution & Logistics |  Software/SaaS |

NEW YORK

| | | |
|---|--|---|
| Peter Rothschild Managing Partner prothschild@rf-partners.com (212) 590-2440 | Blair Gertmenian Managing Director bgertmenian@rf-partners.com (212) 590-2434 | Jacob Gordon Director jgordon@rf-partners.com (212) 590-2423 |
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CHICAGO

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|---|---|--|
| Peter Fidler Managing Partner pfidler@rf-partners.com (312) 508-4340 | Patrick Riggio Director priggio@rf-partners.com (312) 508-4342 | John Romney Head of Originations jromney@rf-partners.com (817) 662-2234 |
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INVESTMENT PORTFOLIO

Business Services



Software/SaaS



Consumer Products & Services



Healthcare Services



The Skin Center



Industrial & Niche Manufacturing



NEW YORK OFFICE

501 Madison Avenue, Suite 1401
New York, NY 10022
(212) 590-2440

CHICAGO OFFICE

150 N. Wacker Drive, Suite 2160
Chicago, IL 60606
(312) 508-4340

DALLAS OFFICE

555 Reserve Street, Suite 190
Southlake, TX 76092
(817) 662-8141

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