

WHO WE ARE

RF Investment Partners (“RF”) is a Small Business Investment Company (“SBIC”) Fund with \$284 million of capital under management (including private capital and projected SBA leverage) dedicated to using flexible financing solutions to support exceptional management teams of lower-middle-market companies. With offices in New York and Chicago, RF Investment Partners invests \$5 million to \$25 million to support leading lower middle market companies with \$2 million to \$10 million of EBITDA across the United States.

DEAL TEAM

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INVESTMENT CRITERIA

Revenue: \$10 – \$75 million

EBITDA: \$2 – \$10 million

Investment Size:

\$5 – \$25 million per transaction (additional capital available through Limited Partner co-investments)

Transaction Types:

- Majority/Minority Recapitalizations
- Management Buyouts
- Growth Capital Investments
- Acquisition Capital
- Liquidity Events
- ESOPs
- Independent Sponsor/Search Fund

Securities:

- Unitranche
- Second Lien
- Mezzanine
- Preferred Equity
- Common Equity

Industry Focus:

- Aerospace and Defense
- Business / Healthcare Services
- Consumer Products and Services
- Distribution and Logistics
- Food & Beverage
- Industrial and Niche Manufacturing
- SaaS-based Software

VALUE PROPOSITION / DIFFERENTIATION

Private Ownership:

- Compelling solution for owners in need capital for expansion, acquisition-based growth, or shareholder liquidity, while seeking to retain greater ownership and control.

Family Ownership/Generational Transition:

- Experience helping families achieve diversification of assets and transition of day-to-day management.
- Flexible investment mandate provides family-owned businesses the widest array of options to ensure the continued success of their business.








Intermediaries:

- Offer a differentiated solution to a full sale when: (i) there may be divergent interests among the shareholder base; (ii) active management seeks to rollover meaningful dollars; or (iii) the company seeks an interim solution to a full sale.


Independent Sponsors / Search Funds:

- One-stop solution for independent sponsors and search funds. Acknowledgement of the inherent value of proprietary-sourced deals through compelling economics for value-added partners.

CURRENT PORTFOLIO

Company	Location	Company Description
	Manhasset, NY	Provides logistics, compliance, and other services to international producers of alcohol and energy drinks facilitating entry into the U.S. markets.
	Newport Beach, CA	Designer and seller of unique/artistic luxury jewelry for ultra-high net worth individuals with locations in CA, CO and FL.
	Chicago, IL	The first endodontics platform in the United States that partners with leading endodontics practices with strong clinical reputations
	Darien, CT	Provider of digital point-of-care marketing services via its proprietary digital content platform. Operating in over 4,000 physician offices, HMN provides health-focused digital content, specifically tailored to patients' health needs and interests.
	Rockville, MD	Provider of design, sourcing, supply and distribution services for custom merchandise to tourist attractions, including zoos, aquariums, museums and other gift shops
	Sacramento, CA	One-stop provider of fire restoration services for homeowners including contents restoration and home re-build servicing the Sacramento, CA; Portland, OR and Seattle, WA markets
	Haddonfield, NJ	Technology-enabled platform serving human capital needs of diverse businesses across the world, utilizing a proprietary cloud-based solution to offer an analytical approach to executive search

REALIZED PORTFOLIO

Company	Location	Company Description
	Mandeville, LA	Provider of safety learning and SaaS-based safety compliance solutions to high-risk industries.

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