



Providing Flexible Debt and Structured Equity Solutions to Growth Oriented Companies

RF Investment Partners is a Small Business Investment Company fund with \$284 million of capital under management (including private capital and projected SBA leverage), dedicated to using flexible financing solutions to support exceptional management teams in lower-middle-market companies.

REVENUE	EBITDA	INVESTMENT SIZE
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\$10 - \$75 million

\$2 - \$10 million

\$5 - \$25 million

TRANSACTION TYPES



Management Buyouts



Shareholder Liquidity Events



Recapitalizations



Acquisition or Growth Financing



ESOPs



Family Ownership / Generational Transition

INDUSTRY SECTORS	COMPANY ATTRIBUTES	INVESTMENT PROFILE
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- Business Services / Tech-Enabled
- Consumer Products / Services
- Distribution & Logistics
- Franchising
- Health Care Services
- Industrial / Niche Manufacturing
- SaaS Platforms

- Experienced management team with meaningful ownership
- Strong market position
- History of stable profitability
- Strong free cash flow characteristics
- Attractive industry dynamics
- Non-cyclical end markets
- Defined catalyst for growth
- Located in the U.S.

- Non-Sponsored
- Independent Sponsor / Search Fund
- Unitranche
- Second Lien
- Mezzanine
- Preferred Equity
- Common Equity

CHICAGO

Peter Fidler

Managing Partner
pfidler@rf-partners.com
(312) 508-4340

Patrick Riggio

Vice President
priggio@rf-partners.com
(312) 508-4342

Matt Abrahams

Senior Associate
mabrahams@rf-partners.com
(312) 508-4343

Jack Brandt

Associate
jbrandt@rf-partners.com
(312) 508-4339

NEW YORK

Peter Rothschild

Managing Partner
prothschild@rf-partners.com
(212) 590-2440

Blair Gertmenian

Director
bgertmenian@rf-partners.com
(212) 590-2434

Jacob Gordon

Vice President
jgordon@rf-partners.com
(212) 590-2423

Tyler Katz

Senior Associate
tkatz@rf-partners.com
(212) 590-2435

INVESTMENT PORTFOLIO



Dealer Holdings

Q1 2020

Current

SaaS-based marketing optimization platform.



SPATCO

Q4 2019

Current

Distribution and servicing of petroleum equipment.



GrowthZone

Q4 2019

Current

Customer relationship management software.



InterCool

Q2 2019

Current

Industrial refrigeration engineering services.



True Talent Advisory

Q1 2019

Current

Talent management solutions.



Statewide Restoration

Q1 2019

Current

Fire restoration services for homeowners.



Charles Products

Q4 2018

Current

Tourist attractions merchandise.



Health Media Network

Q4 2018

Current

Digital point-of-care marketing services.



U.S. Endodontics Partners

Q4 2018

Current

Endodontics-focused platform.



Lugano Diamonds

Q2 2018

Current

Designer and retailer of luxury jewelry.



PEC Safety

Q2 2018

Realized

Safety learning and SaaS-based safety compliance solutions.



MHW

Q1 2018

Current

Logistics and compliance for international beverage producers.

NEW YORK OFFICE

501 Madison Avenue, Suite 1401
New York, NY 10022
(212) 590-2440

CHICAGO OFFICE

150 N. Wacker Drive, Suite 2160
Chicago, IL 60606
(312) 508-4340

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