



# Providing Flexible Debt and Structured Equity Solutions to Growth Oriented Companies

RF Investment Partners is a Small Business Investment Company fund with \$284 million of capital under management (including private capital and projected SBA leverage), dedicated to using flexible financing solutions to support exceptional management teams in lower-middle-market companies.

REVENUE	EBITDA	INVESTMENT SIZE
\$10 - \$75 million	\$2 - \$10 million	\$5 - \$25 million

## TRANSACTION TYPES



Management Buyouts



Shareholder Liquidity  
Events



Recapitalizations



Acquisition or Growth  
Financing



ESOPs



Family Ownership /  
Generational Transition

## INDUSTRY SECTORS

- Aerospace and Defense
- Business Services / Tech-Enabled
- Consumer Products / Services
- Distribution & Logistics
- Food & Beverage
- Franchising
- Health Care Services
- Industrial / Niche Manufacturing
- SaaS Platforms

## COMPANY ATTRIBUTES

- Experienced management team with meaningful ownership
- Strong market position
- History of stable profitability
- Strong free cash flow characteristics
- Attractive industry dynamics
- Non-cyclical end markets
- Defined catalyst for growth
- Located in the U.S.

## INVESTMENT PROFILE

- Non-Sponsored
- Independent Sponsor / Search Fund
- Unitranche
- Second Lien
- Mezzanine
- Preferred Equity
- Common Equity

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## INVESTMENT PORTFOLIO



**SPATCO**  
**Q4 2019**  
**Current**  
 Distribution and servicing of petroleum equipment.



**GrowthZone**  
**Q4 2019**  
**Current**  
 Customer relationship management software.



**InterCool**  
**Q2 2019**  
**Current**  
 Industrial refrigeration engineering services.



**Statewide Restoration**  
**Q1 2019**  
**Current**  
 Fire restoration services for homeowners.



**True Talent Advisory**  
**Q1 2019**  
**Current**  
 Talent management solutions.



**Health Media Network**  
**Q4 2018**  
**Current**  
 Digital point-of-care marketing services.



**Charles Products Inc.**  
**Q4 2018**  
**Current**  
 Tourist attractions merchandise.



**Lugano Diamonds**  
**Q2 2018**  
**Current**  
 Designer and retailer of luxury jewelry.



**U.S. Endodontics Partners**  
**Q4 2018**  
**Current**  
 Endodontics-focused platform.



**PEC Safety**  
**Q2 2018**  
**Realized**  
 Safety learning and SaaS-based safety compliance solutions.



**MHW**  
**Q1 2018**  
**Current**  
 Logistics and compliance for international beverage producers.

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